



Erasmus +






## Competence profile

Following the development of the Intellectual Output 1: Analysis of apparent best practices of technical and pedagogical competencies and innovative approaches for the training of trainers, tutors and staff engaged in WBL practices.

The Competence profile was elaborated that defined the different areas of activity and competences that the Business Tutor should have also in a Digitalized working context.





This is what emerged also through a questionnaire submitted to business tutors identified by the different partners in the target countries.



Area of activities 1	Core competencies
<div data-bbox="280 992 371 1108"></div> <div data-bbox="418 1014 569 1079"><b>BLENDED LEARNING</b></div> <p data-bbox="165 1144 655 1245">Preparation and maintenance of the digitalized workplaces for work-based learning.</p>	<ul data-bbox="754 987 1358 1050" style="list-style-type: none"> <li>• To design and plan the installation of the media technologies at the workplace.</li> </ul> <div data-bbox="898 1086 1228 1258" style="border: 1px solid blue; padding: 5px; text-align: center;"> <p>EXAMPLE: IMPROVING QUALIFICATIONS FOR PROFESSIONAL DEVELOPMENT TEACHERS / CORPORATE TUTORS IN THE FIELD OF PARAMEDIC TRAINING</p> </div> <ul data-bbox="754 1301 1425 1749" style="list-style-type: none"> <li>• To install, configure and set-up learning management systems in the workplaces.</li> <li>• To install specialized social media.</li> <li>• To install professional software for learning at the workplace.</li> <li>• To install the elements of digital learning scenarios and formats (Blended und Online-Learning).</li> <li>• To select and install the didactic instruments for cooperative learning at the workplace.</li> <li>• To document the digital training plans for common (cooperative) usage.</li> </ul>

	<div data-bbox="900 226 1230 398" data-label="Text"> <p>EXAMPLE: IMPROVING QUALIFICATIONS FOR PROFESSIONAL DEVELOPMENT TEACHERS / CORPORATE TUTORS IN THE FIELD OF PARAMEDIC TRAINING</p>  </div> <ul data-bbox="754 477 1437 719" style="list-style-type: none"> <li>• To handle software for management.</li> <li>• To provide digital applications in the local area network.</li> <li>• To integrate audio and video data.</li> <li>• To prepare video-tutorials.</li> <li>• To prepare digitalized content.</li> </ul> <div data-bbox="900 757 1230 929" data-label="Text"> <p>EXAMPLE: IMPROVING QUALIFICATIONS FOR PROFESSIONAL DEVELOPMENT TEACHERS / CORPORATE TUTORS IN THE FIELD OF PARAMEDIC TRAINING</p>  </div> <ul data-bbox="754 1003 1414 1279" style="list-style-type: none"> <li>• To integrate the data from external and internal sources in the training at the workplace.</li> <li>• To check the used media for accessibility/openness, problem solving and requirement level.</li> <li>• To consider copyright protection issues.</li> </ul>
<p><b>Area of activities 2</b></p>	<p><b>Core competencies</b></p>
<div data-bbox="280 1395 371 1509" data-label="Image"> </div> <p data-bbox="421 1420 568 1480"><b>BLENDED LEARNING</b></p> <p data-bbox="165 1547 608 1648">Planning and organisation of the work-based learning in the digitalized workplaces.</p>	<ul data-bbox="754 1391 1425 1664" style="list-style-type: none"> <li>• To identify technological and organizational changes in the digitalized work process in the systemic way.</li> <li>• To evaluate the possibilities and risks of the digitalized work and business processes.</li> <li>• To identify and assess competencies applied in working with the ICT media in the work and business process.</li> </ul> <div data-bbox="900 1697 1230 1870" data-label="Text"> <p>EXAMPLE: IMPROVING QUALIFICATIONS FOR PROFESSIONAL DEVELOPMENT TEACHERS / CORPORATE TUTORS IN THE FIELD OF PARAMEDIC TRAINING</p>  </div> <ul data-bbox="754 1910 1401 2047" style="list-style-type: none"> <li>• To organize cooperation of learners in the digital learning and work environment.</li> <li>• To organize knowledge management at the digitalized workplace.</li> </ul>

Area of activities 3	Core competencies
<div data-bbox="280 309 373 427" data-label="Image"> </div> <div data-bbox="414 331 571 398" data-label="Section-Header"> <p><b>BLENDED LEARNING</b></p> </div> <div data-bbox="165 461 673 562" data-label="Text"> <p>Designing and implementation of the learning processes in the context of digitalized work processes.</p> </div>	<ul style="list-style-type: none"> <li>• To restructure networked process chains for learning purpose.</li> <li>• To train by applying content of embedded systems, including their operating systems.</li> <li>• To prepare know-how on handling interactions with sensors, reading information and collecting of data.</li> </ul> <div data-bbox="898 577 1230 752" data-label="Text" style="border: 1px solid blue; background-color: #0056b3; color: white; padding: 5px; text-align: center;"> <p>EXAMPLE: IMPROVING QUALIFICATIONS FOR PROFESSIONAL DEVELOPMENT TEACHERS / CORPORATE TUTORS IN THE FIELD OF PARAMEDIC TRAINING</p> </div> <div data-bbox="1203 719 1251 786" data-label="Image"> </div> <ul style="list-style-type: none"> <li>• To design the training and learning modules on handling the processes of robotics (robot and "cobot"), including knowledge and skills needed to program and control robots in the different technological processes.</li> <li>• To prepare learning materials about installation and exploitation of the Internet of Things and Cyber-Physical Systems.</li> <li>• To design the concept of digital process chain (4.0) in the teaching and learning process.</li> </ul> <div data-bbox="898 1200 1230 1375" data-label="Text" style="border: 1px solid blue; background-color: #0056b3; color: white; padding: 5px; text-align: center;"> <p>EXAMPLE: IMPROVING QUALIFICATIONS FOR PROFESSIONAL DEVELOPMENT TEACHERS / CORPORATE TUTORS IN THE FIELD OF PARAMEDIC TRAINING</p> </div> <div data-bbox="1203 1346 1251 1413" data-label="Image"> </div> <ul style="list-style-type: none"> <li>• To select, install and evaluate digitalized learning and teaching scenarios that facilitate problem oriented and self-organized learning.</li> <li>• To plan and execute interactive, virtual and individual learning phases.</li> <li>• To select interactive media for learning and training.</li> </ul>

<b>Area of activities 4</b>	<b>Core competencies</b>
<div data-bbox="268 297 354 412" data-label="Image"> </div> <div data-bbox="400 327 574 360" data-label="Section-Header"> <p><b>MENTORING</b></p> </div> <p data-bbox="165 443 670 510">Working with socially disadvantaged learners and apprentices.</p>	<div data-bbox="901 297 1227 367" data-label="Section-Header"> <p><b>AWARENESS RAISING</b></p> </div> <div data-bbox="1203 338 1246 400" data-label="Image"> </div> <ul data-bbox="753 443 1445 853" style="list-style-type: none"> <li>• To raise awareness about young people in vulnerable situations, by knowing and understanding what traits they present, to demystify stigmas, to highlight the strengths of this population and present the experience as trainers of these young people as an opportunity for growth and personal enrichment.</li> <li>• To ensure efficient communication with disadvantaged learners and listening to them by clarifying their concerns, expectations and professional problems.</li> </ul> <div data-bbox="901 887 1246 956" data-label="Section-Header"> <p><b>MOTIVATION &amp; LEADERSHIP</b></p> </div> <div data-bbox="900 927 943 987" data-label="Image"> </div> <ul data-bbox="753 1025 1417 1193" style="list-style-type: none"> <li>• To motivate disadvantaged learners to learn, as well as to develop their self-concept, self-confidence, etc., continually reinforcing their achievements and working on the prejudices they have towards themselves.</li> </ul> <div data-bbox="895 1227 1235 1296" data-label="Section-Header"> <p><b>WORKPLACE PLAN</b></p> </div> <div data-bbox="1203 1272 1246 1335" data-label="Image"> </div> <ul data-bbox="753 1344 1445 1547" style="list-style-type: none"> <li>• To accompany disadvantaged students in their workplaces/ training, being able to carry out a continuous assessment and follow-up of the student's improvements, giving feedback on their progress and planning improvement strategies if required.</li> </ul> <div data-bbox="901 1581 1246 1650" data-label="Section-Header"> <p><b>MOTIVATION &amp; LEADERSHIP</b></p> </div> <div data-bbox="900 1621 943 1682" data-label="Image"> </div> <ul data-bbox="753 1720 1390 1821" style="list-style-type: none"> <li>• To transmit to disadvantaged students a positive leadership in which they can focus and take an example.</li> </ul>
<b>Area of activities 5</b>	<b>Core competencies</b>
<div data-bbox="253 1966 347 2085" data-label="Image"> </div> <div data-bbox="391 1989 580 2056" data-label="Section-Header"> <p><b>DIGITAL CITIZENSHIP</b></p> </div>	<ul data-bbox="753 1973 1401 2040" style="list-style-type: none"> <li>• To identify particular factors of digital divide that preclude the socially disadvantaged</li> </ul>

<p>Involvement and motivation of the learners with socially disadvantaged background in the „digitalized“ work-based learning processes (tackling digital divide through VET).</p>	<p>youth from active involvement in the work-based learning.</p> <ul style="list-style-type: none"> <li>• To prepare the organizational and technological solutions enabling the access of disadvantaged youth to the digitalised work-based learning in the initial VET establishments (e.g., simulated workplaces) and/or in enterprises.</li> <li>• To organise the provision of pedagogical-methodical, psychological and social support necessary for sustaining and motivating disadvantaged youth to engage in the „digitalized“ work-based learning processes.</li> <li>• To monitor the progress of disadvantaged young people and the quality of the „digitalized“ work-based learning in order to prevent their dropping out of training.</li> </ul>
<p><b>Area of activities 6</b></p>	<p><b>Core competencies</b></p>
<div data-bbox="252 920 347 1043" data-label="Image"> </div> <p data-bbox="392 947 580 1014"><b>DIGITAL CITIZENSHIP</b></p> <p data-bbox="164 1077 671 1211">Assuring communication, supply and transfer of information and data during WBL in the digitalized work processes and workplaces.</p>	<div data-bbox="890 920 1238 1021" data-label="Complex-Block"> <p>PREVENTING THE DROP-OUT OF TRAINING </p> </div> <ul style="list-style-type: none"> <li>• To organize the interdisciplinary cooperation in the learning and work process.</li> </ul> <div data-bbox="890 1126 1238 1263" data-label="Complex-Block"> <p>DISTANCE LEARNING Remote teaching opportunities with online meeting tools </p> </div> <ul style="list-style-type: none"> <li>• To present the information and data for learners at the workplace by using interactive media.</li> </ul> <div data-bbox="890 1440 1257 1541" data-label="Complex-Block"> <p>COMMUNICATION IN THE WBL </p> </div> <ul style="list-style-type: none"> <li>• To communicate, collaborate and coordinate the learning process with the other employees and managers of enterprise and external stakeholders.</li> <li>• To ensure the safety of personal and corporate data used in the training and work processes.</li> </ul> <div data-bbox="890 1895 1238 2031" data-label="Complex-Block"> <p>DISTANCE LEARNING Remote teaching opportunities with online meeting tools </p> </div>

	<ul style="list-style-type: none"> <li>To apply the digital communication instruments for the regular and remote training.</li> </ul>
<b>Area of activities 7</b>	<b>Core competencies</b>
Development of the green skills and circular economy approaches in the execution of work processes.	<ul style="list-style-type: none"> <li>To plan the learning workplace and work processes by following the principles of circular economy.</li> <li>To identify the knowledge and skills related to circular economy, which are relevant for the work processes and learning stations and to enable their acquisition/development.</li> <li>To develop critical reflection abilities of learners with regard to sustainability of the existing working methods and approaches.</li> </ul>
<b>Area of activities 8</b>	<b>Core competencies</b>
 <b>DISTANCE LEARNING</b> <p>Analysis of the learning processes and formative assessment of competencies of learners in the digitalized work-based learning.</p>	 <b>DISTANCE LEARNING</b> Remote teaching opportunities with online meeting tools <ul style="list-style-type: none"> <li>To check on how the media used for training at the workplace facilitate development of decision making skills, abilities to cooperate and creativity.</li> <li>To check media usage for learning relevance.</li> <li>To design cooperative online reflection processes.</li> <li>To evaluate content, human and technical resources for media use.</li> <li>To plan and evaluate the formats of individual and team online activities.</li> <li>To select and install the online tools for diagnostics and assessment of performance at learning and work.</li> <li>To collect, aggregate, analyze and evaluate data from learning processes (Learning Analytics).</li> <li>To adjust the performance rating tools.</li> <li>To apply privacy and data security requirements in the assessment of learning and competencies.</li> </ul>